

## XL selects Alcatel-Lucent

Paris, June 26, 2008 – Alcatel-Lucent (Euronext Paris and NYSE:ALU) today announced that PT Excelcomindo (XL), a major cellular provider in Indonesia, has chosen Alcatel-Lucent's end-to-end solution to provide carrier Ethernet services in Jakarta's business district.

Alcatel-Lucent's comprehensive solution will enable XL to offer reliable and differentiated services to its corporate customers, including IP/MPLS-based virtual leased line (VLL) and virtual private LAN (VPLS) services as well as circuit emulation services.

"Deploying carrier Ethernet services into our network will enable XL to better serve our corporate customers. It will help us to more easily offer high quality communication services that could help businesses and corporations improve their operational efficiency and better meet their business objectives," said Hasnul Suhaimi, XL's President director. "Alcatel-Lucent's Quality of Service capabilities, combined with their superior integrated network and service management, will enable us to provide a range of reliable and cost efficient services and differentiate our offerings. The scalability of their IP/MPLS portfolio is also essential in evolving our network to all-IP."

"We have provided XL with our optical transmission and GSM solutions for several years now and are pleased that based on their experience with us and the robustness of the solution we proposed they decided to extend our relationship with them to include our carrier Ethernet solutions," said Frédéric Rose, President of Alcatel-Lucent's activities in Europe, Asia and Africa. "XL will leverage our industry-leading service routing portfolio to bring useful new communications services and features to the businesses of Jakarta."

Under the terms of the contract, XL will deploy Alcatel-Lucent's IP/MPLS portfolio, including its 7750 Service Router, 7450 Ethernet Service Switch and the 7250 Service Access Switch, all managed end-to-end by the 5620 Service Aware Manager. The contract also includes consultation, design project management, application/ software, installation and commissioning maintenance services.

Alcatel-Lucent IP/MPLS solutions have been selected by more than 200 service providers in more than 90 countries and the majority of Metro Ethernet services in Indonesia are also supported by Alcatel-Lucent IP/MPLS solutions. More than 80 service providers around the world have announced VPN services using the Alcatel-Lucent Service Router Portfolio including BT, Cable & Wireless, France Telecom, KPN, Telefonica, China Telecom, Telekom Malaysia, Indosat, Qwest, Embarq, Brasil Telecom and Telemar.

### About XL

XL is a major cellular provider in Indonesia and majority owned by TM International Bhd through Indocel Holding Sdn Bhd (83.8%), the remaining stakes are held by Emirates Telecommunications Corporation (Etisalat) International Indonesia Ltd., a wholly owned subsidiary of Etisalat (16%) and the public (0.2%).

### About Alcatel-Lucent

Alcatel-Lucent (Euronext Paris and NYSE: ALU) provides solutions that enable service providers, enterprise and governments worldwide, to deliver voice, data and video communication services to end-users. As a leader in fixed, mobile and converged broadband networking, IP technologies, applications and services, Alcatel-Lucent offers the end-to-end solutions that enable compelling communications services for people at home, at work and on the move. With operations in more than 130 countries, Alcatel-Lucent is a local partner with global reach. The company has the most experienced global services team in the industry, and one of the largest research, technology and innovation organizations in the telecommunications industry. Alcatel-Lucent achieved revenues of Euro 17.8 billion in 2007 and is

incorporated in France, with executive offices located in Paris. For more information, visit Alcatel-Lucent on the Internet:  
<http://www.alcatel-lucent.com>